

Sales person: _____

Date: / /

12 Months Sales Budget: \$ _____

GOVERNMENT TARGET INDUSTRIES FOR SECURITY SCREWS

| INDUSTRY | SUGGESTED PRODUCTS Prolok Catalogue Ed 5 Pages: | \$ VALUE |
|----------------------------------|--|-----------------|
| - Local Councils | 12-17, 35-36, 99,118,128-129,130,131 | |
| - Parks & Gardens | 3-17,98,99,118,116,128-129,130,131 | |
| - Dept. of Defense | 70-80,38-48,105,106-111,117,122-123 | |
| - Dept. of Correctional Services | 3-32,38-48, 105,116,128-129,127 | |
| - Hospitals | 50-69,84-93,41 | |
| - Museums/Art Galleries | 84-93,118,122-123,132 | |
| - Police Dept. | 3-32,38-48,105,116,128-129,127 | |
| - Schools & Universities | 12-17,98,99,118,128-129,130,131 | |
| - Other: _____ | | |
| - Other: _____ | | |

MANUFACTURING/INDUSTRIAL TARGET INDUSTRIES

| INDUSTRY | SUGGESTED PRODUCTS Prolok Catalogue Ed 5 Pages: | \$ VALUE |
|-------------------------------------|---|----------|
| - Playground Manufacturers | 12-17,33-34,35-36,47-48,119,116, | |
| - Street Furniture/Bus Shelter Mfrs | 106-111,118,128-129,130,131,128-129,127,124,125-126 | |
| - Security Fencing Manufacturers | 47-48,106-111,112-113,114-115,121,124-126, | |
| - Sign Manufacturers | 84-93,98,99,103,47-48,106-111 | |
| - Vending Machine Manufacturers | 22-24,25-27,4-11,12-20,106-111,124 | |
| - Window Screen Manufacturers | 32,98,99,103,47-48 | |
| - Electronics Industry | 12-17,11,63 | |
| - Train & Bus Builders | 64-69,53-61,38-41,42-45 | |
| - Auto Industry | 22-24,25-27,4-11,12-20,70-74,75-77 | |
| - Shop Fitters | 84-85,88-90,91-93 | |
| - Utilities Providers | 116-117,120 | |
| - Marine/Boat Builders | 88-93,84-87 | |
| - Solar Power System Suppliers | 104-105,106-111 | |
| - Machine Safety Guards | 4-11,12-20,20-27 | |
| - Other: _____ | | |

CONSTRUCTION TARGET INDUSTRIES

| INDUSTRY | SUGGESTED PRODUCTS Prolok Catalogue Ed 5 Pages: | \$ VALUE |
|--|---|----------|
| - Prison Constructions | 3-32,38-48,105,116,128-129,127, | |
| - Fencing Contractors | 47-48,106-111,112-115,121 | |
| - Public Toilets/Street Furniture Installers | 50-54,55-61,33-37,112-115,118 | |
| - Airports/Railway Stations/Bus Terminals | 50-54,4-11,33-37,106-111 | |
| - Stadiums | 22-24,25-27,106-107,118 | |
| - Handrails/Balustrading | 106-108,109-111,118 | |
| - External Lighting | 94-97,128-129,130,131 | |
| - | | |
| - | | |
| - | | |

KEY ACTION POINTS TO ACHIEVE SALES BUDGET:
